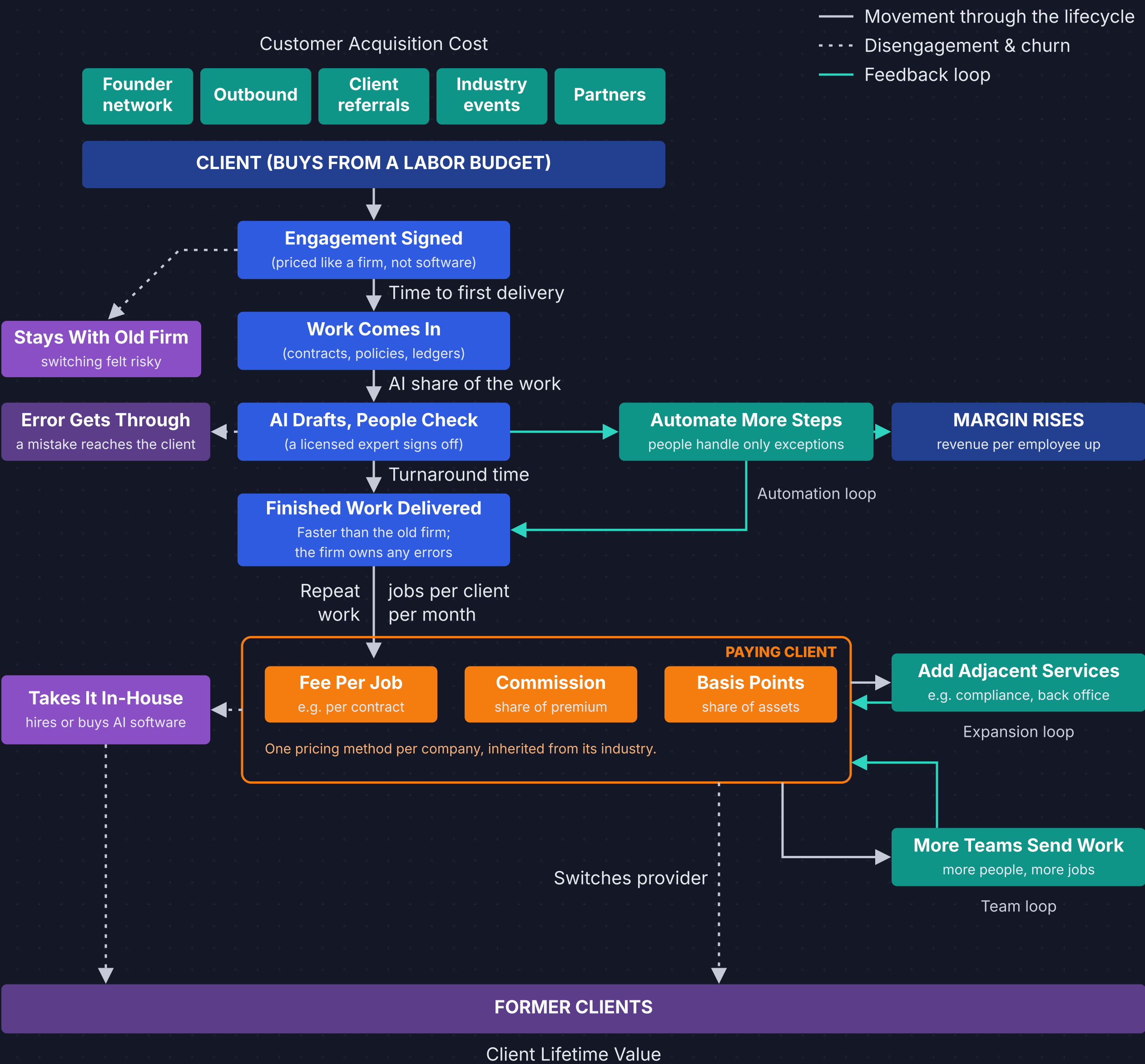


How an AI-native services business works

Clients buy finished work at services prices; AI does more of it each year



THE ECONOMICS How this model makes and spends money (not a stage in the lifecycle)

Revenue =
jobs × a services-level price (or commission, basis points)

Cost =
people plus compute per job; the people share should fall